Count on More

Individual & Family Exchange plans



OUR MISSION

Our mission is to help people live healthier lives and to help the health care system work better for everyone.

OUR VISION

To connect the world to better health one person at a time.

HOW WE DELIVER

Create the most trusting, enduring connections between **consumers**, **care providers**, and our **employees** to achieve the best health outcomes, cost of care, and experience.



Overview

American Rescue Plan

President Biden signed the American Rescue Plan Act of 2021 (ARP) into law on March 11, 2021 The American
Rescue Plan
makes
significant
changes to
bolster the ACA
by:

Extending subsidies to people who do not currently qualify for 2021 and 2022

Increasing subsidies for lowerincome people who already qualify for 2021 and 2022

Providing maximal subsidies for individuals that receive unemployment benefits in 2021

Providing \$20M for marketplace modernization to help state-based marketplaces update their systems to comply with the American Rescue Plan

What are subsidies and how do consumers qualify?

Consumers can choose the form of their premium tax credit:

- Lump sum reimbursement during tax season or can have the payments applied in advance monthly toward their premiums (via the Advance Premium Tax Credit). Most consumers choose to utilize the Advance Premium Tax Credit (APTC) due to the immediate applicability of the payments.
- Cost-sharing reduction (CSR). CSRs reduce member cost-share burden through lower out-of-pocket maximums, deductibles, copays, and coinsurances.

Count on More



More opportunity



80%

of enrollees will be able find a plan for \$10 or less/month after premium tax credit.

Source: https://www.cms.gov/newsroom/fact-sheets/american-rescue-plan-and-marketplace

More for customers



No cost doctor visits

\$0 virtual care visits



Low-cost prescriptions

\$3 or less Tier 1 & generics at Walgreens



Wellness on a budget

Complimentary one-year Peloton® membership



\$25 reward

For simply visiting the primary care doctor

Plan Types

Essential+

Low or no cost, higher out-of-pocket costs, and free virtual care visits.

Value+

Go-to plan, good fit for most.

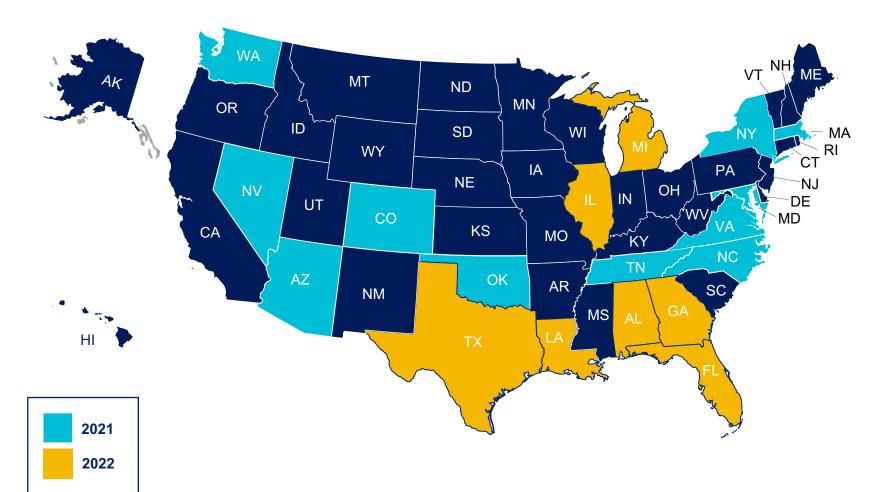
Advantage+

Richer plans, some include dental and vision coverage.

Virtual First

24/7, \$0, on-demand primary, urgent and specialty care at your fingertips

Our Expanding Footprint



Expansion Fast Facts

Footprint	2021	2022				
States	11	18				
Markets	26	54				
Counties	178	346				
IEX Lives	1.5M	5.1M				



These network summaries are only the key provider partners. For a more comprehensive understanding of our network of providers, please review the directories that will be available after October 1st.

United Healthcare

High Performing, Curated Network Solutions

UHC built new provider networks which best meet the unique needs of the IEX population by identifying high-value partnerships and aligning incentives to increase affordability and grow membership

Network Product

- · Developed new networks specifically for the IEX market with the right balance of access and affordability
- PCP selection and referrals requirements ensure better care coordination and efficient utilization to increase member affordability
- Established network service areas that focus on high concentrations of IEX population and aligned to their pattern of care

Network configuration

- Curated network with particular focus on developing strong partnerships with key health systems and independent provider groups
- Focus on offering members access to high-performing primary care and specialist networks
- Members have access to all covered services, including high-quality mental health, transplant, and ancillary care networks

Value Based & Coordinated Care Models

- Partnerships with key provider partners that are built on UHC's industry leading value-based experience and tools
- PCP capitation payment models launched in select markets which are focused on care coordination and enhanced member experience
- · Shared Savings models launched in high growth markets to lower total costs of care and increase long-term member affordability



Provider Partnership Approach

High performing provider partnerships align incentives in order to grow membership and increase retention, due to a better member experience

UHC's high-performing provider strategy focuses on four key partnership pillars:

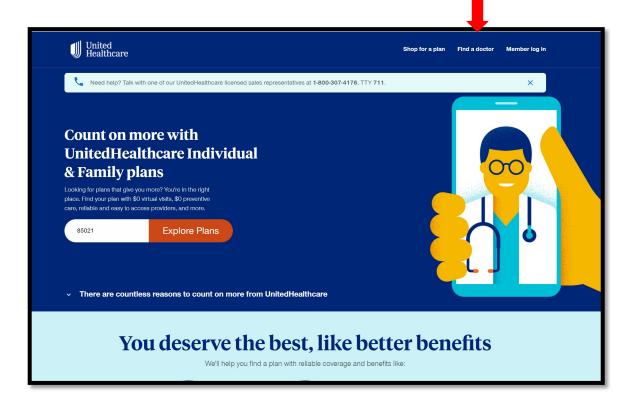
1 Member Experience	Clinical & Quality Outcomes	Value Based Care (VBC)	Sales & Marketing Collaboration		
Offering an unique member experience through outreach and engagement programs designed to effectively and efficiently coordinate care	Deploying care management and population health management programs and technology tools designed exceed quality and clinical care standards	Designing a provider payment model that aligns payer-provider that focuses on better care coordination and increased quality in order to lower unnecessary out of pocket costs	Willingness to collaborate on sales and marketing strategy to drive membership growth and retention		
 Welcome calls Extended Hours Access to virtual care Community engagement 	 Risk adjustment support to better identify at-risk members Frequent outreach to at-risk members and closing any quality gaps in care Enhanced sharing of member and claims data to better member outcomes Follow-up care post-discharge or emergency department visits 	 VBC payments used to fund better care coordination and members' population health management Encourages PCPs to play a more important role in managing the member's whole health Leads a to higher quality physician network 	 Development of co-marketing materials to leverage strong brand names On-site sales events to increase enrollment Joint community engagement events to outreach members in underserved neighborhoods 		





Provider Information

Provider Search

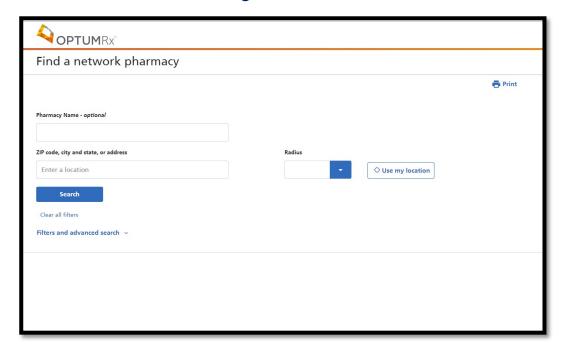


Uhcexchange.com / Find a doctor



Rally: connect.werally.com/plans/uhc/4

Pharmacy Search



https://www.optumrx.com/oe_rxexternal/pharmacy-locator?type=ClientPharmacy&var=IEXNTWK&infoid=IEXNTWK&page=insert&pa

PLEASE NOTE: This is the 2021 link. Please reach out for PY 2022 link on 10/1/21.

Arizona

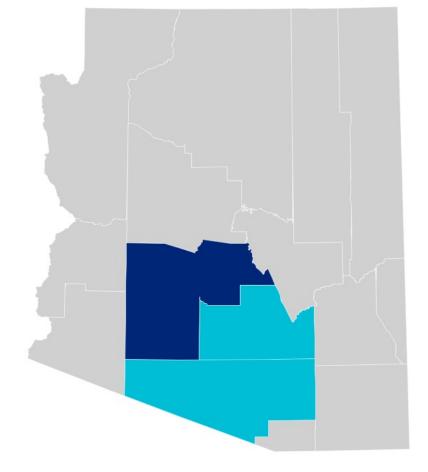
Exchange Population: 155K

Uninsured Population: 658K*

Market	Counties	Network			
Tucson	■ Pima	NW Community Hospital Banner			
Phoenix	NEW county expansion for 2022 – PinalMaricopa	 Banner Valleywise (Maricopa county only) Steward (Maricopa county only) Abrazo Health (Maricopa county only) 			

Highlights

- UHC entered Maricopa county in 2021, building a strong network with Banner as the anchor in the Phoenix market.
- In 2022, Abrazo Health will be added to the network in Phoenix.
- Further expanding south of Phoenix and entering Tucson for 2022.
- Walgreens preferred pharmacy including \$3 Tier 1 and generic prescriptions.



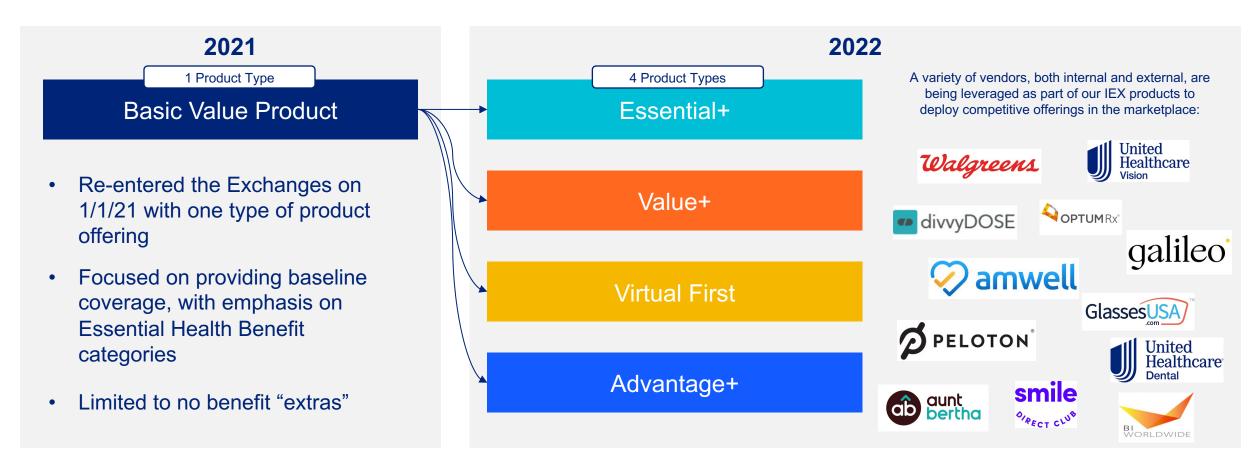




United Healthcare

Expanding Product Offerings in 2022

Our product portfolio is expanding significantly from 2021 – 2022, with the introduction of new features and differentiated product offerings to meet consumer needs.









Individual and Family Plans Product – Arizona Plan Offerings

Arizona

2022 Arizona Footprint





Fast Facts

Launch Year: 2021Number of RAs: 3

• Markets: Phoenix, Tucson

• Network Name: Individual Exchange Benefit Plan

• Product Type: HMO

• Gatekeeping: Yes

• Cross-border Coverage: No

Key Takeaways

- 6 \$0 Virtual Visits with AmWell on most plans
- 3 \$0 Brick & Mortar PCP visits on most plans
- Gold and Silver plan with embedded Adult Dental + Vision
- Tier 1 Generics available for \$3 or less at Walgreens on most plans



Individual & Family 2022 Plans – Arizona

In total, UHC is offering **14 plans** in Arizona, plus all variants (increase from 7 Plans in 2021)

	Plan Type	RAs	Metal	Plan Differentiators					
Plan Name				AmWell Virtual Visits	Galileo Virtual Visits	HSA	Adult Dental & Vision	Peloton	Walgreens
UHC Gold Value+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Silver Value+ Saver (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Silver Value+ (\$3 Rx + 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Silver Value+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Silver Value+ Base (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Bronze Value+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Bronze Value+ Saver (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		✓				✓	✓
UHC Bronze Value+ (HSA)	Value+	All		✓		✓		✓	
UHC Bronze Value+ (\$3 Rx)	Value+	All		✓				✓	✓
UHC Gold Advantage+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		✓				✓	✓
UHC Gold Advantage+ Extra (\$3 Rx + Dental + Vision + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		✓			✓	✓	✓
UHC Silver Advantage+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		✓				✓	✓
UHC Silver Advantage+ Extra (\$3 Rx + Dental + Vision + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		✓			✓	✓	✓
UHC Bronze Essential+ (Low Premium)	Essential+	All		✓				✓	

Individual & Family 2022 Plans – Arizona

In total, UHC is offering **14 plans** in Arizona, plus all variants (increase from 7 Plans in 2021)

^Annual deductible must be met before cost share applies.

	Plan Type	RAs	Metal	Plan Costs					
Plan Name				Deductible Maximum Out-of-Pocket		PCP Cost Share	Specialist Cost Share	Inpatient Cost Share	Rx Tiers 1-4
				Ind./Fam	Ind./Fam				
UHC Gold Value+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		\$2,600 \$5,200	\$8,700 \$17,400	Visits 1 - 3: \$0 copay; Visits 4+: \$20 copay	\$70 copay	20% coinsurance per stay^	T1: \$3 copay T2: \$20 copay T3: \$50 copay T4: 40% coinsurance^
UHC Silver Value+ Saver (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		\$4,500 \$9,000	\$8,700 \$17,400	Visits 1 - 3: \$0 copay; Visits 4+: \$25 copay	35% coinsurance^	30% coinsurance per stay^	T1: \$3 copay T2: \$25 copay T3: \$85 copay^ T4: 50% coinsurance^
UHC Silver Value+ (\$3 Rx + 6 Free Virtual Visits)	Value+	All		\$6,300 \$12,600	\$8,700 \$17,400	\$25 copay	\$100 copay	30% coinsurance per stay^	T3: \$85 copay [^] T4: 50% coinsurance [^]
UHC Silver Value+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		\$4,500 \$9,000	\$7,950 \$15,900	Visits 1 - 3: \$0 copay; Visits 4+: \$50 copay	35% coinsurance^	30% coinsurance per stay^	T3: \$85 copay [^] T4: 50% coinsurance [^]
UHC Silver Value+ Base (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		\$5,000 \$10,000	\$8,700 \$17,400	Visits 1 - 3: \$0 copay; Visits 4+: \$25 copay	35% coinsurance^	30% coinsurance per stay^	T3: \$85 copay [^] T4: 50% coinsurance [^]
UHC Bronze Value+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		\$7,600 \$15,200	\$8,700 \$17,400	Visits 1 - 3: \$0 copay; Visits 4+: \$60 copay	\$120 copay	50% coinsurance per stay^	T1: \$3 copay T2: \$40 copay T3: 30% coinsurance^ T4: 40% coinsurance^
UHC Bronze Value+ Saver (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Value+	All		\$7,000 \$14,000	\$8,700 \$17,400	Visits 1 - 3: \$0 copay; Visits 4+: \$25 copay	40% coinsurance^	40% coinsurance per stay^	T1: \$3 copay T2: \$40 copay T3: 30% coinsurance^ T4: 40% coinsurance^
UHC Bronze Value+ (HSA)	Value+	All		\$6,700 \$13,400	\$7,050 14,100	\$50 copay^	30% coinsurance^	30% coinsurance per stay^	T1: \$5 copay [^] T2: \$30 copay [^] T3: 40% coinsurance [^] T4: 50% coinsurance [^]
UHC Bronze Value+ (\$3 Rx)	Value+	All		\$7,500 \$15,000	\$8,700 \$17,400	\$25 copay	40% coinsurance^	40% coinsurance per stay^	T1: \$3 copay T2: \$40 copay T3: 30% coinsurance^ T4: 40% coinsurance^
UHC Gold Advantage+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		\$1,000 \$2,000	\$7,250 \$14,500	Visits 1 - 3: \$0 copay; Visits 4+: \$10 copay	\$40 copay	20% coinsurance per stay^	T3: \$50 copay T4: 40% coinsurance^
UHC Gold Advantage+ Extra (\$3 Rx + Dental + Vision + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		\$2,000 \$4,000	\$7,500 \$15,000	Visits 1 - 3: \$0 copay; Visits 4+: \$10 copay	\$40 copay	20% coinsurance per stay^	T3: \$50 copay T4: 40% coinsurance^
UHC Silver Advantage+ (\$3 Rx + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		\$4,500 \$9,000	\$8,000 \$16,000	Visits 1 - 3: \$0 copay; Visits 4+: \$45 copay	\$75 copay	40% coinsurance per stay^	T3: \$85 copay [^] T4: 50% coinsurance [^]
UHC Silver Advantage+ Extra (\$3 Rx + Dental + Vision + 3 Free Primary Care & 6 Free Virtual Visits)	Advantage+	All		\$3,000 \$6,000	\$8,000 \$16,000	Visits 1 - 3: \$0 copay; Visits 4+: \$45 copay	\$75 copay	40% coinsurance per stay^	T3: \$85 copay [^] T4: 50% coinsurance [^]
UHC Bronze Essential+ (Low Premium)	Essential+	All		\$8,700 \$17,400	\$8,700 \$17,400	0% coinsurance^	0% coinsurance^	0% coinsurance pe	T1: \$0 copay^ T2: \$0 copay^ T3: \$0 copay^ T4: \$0 copay^

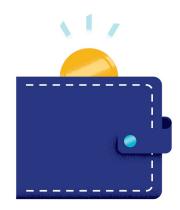




Additional Product Offerings

Exclusive Discounts for Members

With a UnitedHealthcare® Individual & Family plan, your customers get access to BenefitHub, an online marketplace that offers member-only discounts for services and products designed to improve their health and well-being.



Valued savings from leading brands

Access 200+ discounts on items and services such as:

- LASIK Vision correction Up to 35% savings through QualSight® LASIK
- Contact lenses 10% savings from leading brands
- Hearing aids Up to 80% off on hearing aids, including some of the latest products and technology
- Online coaching Take advantage of special savings on programs designed to help you lose weight, reduce stress, manage diabetes, quit tobacco and more
- Blue light protection 20% off blue light screen filters from Eyesafe®
- Health clubs Get fit while saving on enrollment, monthly and personal training fees
- Technology services, family entertainment, restaurants Savings on a variety of ways to connect with friends and family



Access to the Peloton App at No Additional Cost

Your customers can get a 1-year Peloton® Digital Membership at no additional cost.

They'll get access to thousands of live and on-demand fitness classes, with something for nearly every fitness interest, ability and schedule — from cardio to yoga, strength training to meditation, all available on the Peloton App.



- Enroll in a qualifying plan
- Check eligibility and access code
- Download the Peloton App
- Redeem code and start membership!



divvyDOSE

divvyDOSE is a full-service pharmacy with the same prescription copays as any other pharmacy in our network.



Managing multiple medications each day can be a challenge, but divvyDOSE makes it easier.

With divvyDOSE your customers get:

- Personalized pill packets that are presorted and include their prescriptions, vitamins and over-the-counter drugs
- Easy and clear labels that tell them what's in each packet along with the date and time it should be taken, making it simple to follow any medication schedule
- Convenient medication deliveries right to their home each month with free shipping
- No-fuss refills with prescription monitoring and proactive refill authorization, so they don't have to worry about medicine interruptions



Reward for PCP Visit

When your customers see their primary care provider, they can earn a \$25 gift card for a select national retailer.



Rewards in 5 easy steps:

- 1. Complete an annual visit with primary care physician (PCP)
- 2. Sign in to myuhc.com/exchange
- 3. Go to the rewards sections of the Health & Wellness page
- 4. Enter information
- 5. Choose a \$25 gift card from Walgreen's, Walmart, or Amazon



Vision Coverage

Low copays for exams and lenses, plus free frames up to \$130.

Vision coverage includes:

- \$10 copay for routine vision exam
- Frames covered up to \$130
- Retinal imaging coverage
- Price protection on popular lens options including high-index lenses, anti-reflective coating and tint
- \$25 copay for scratch resistant lenses or formulary contact lenses*
- Access to a large network of eye-health providers and much more





Marketing Education and Support

Marketing Education and Support

- United Healthcare
- Because simpler

is better.



- Influencers
- Providers











Contacts

Contact Us

UnitedHealthCare - Navigators

- Product and network information, please visit www.uhcexchange.com or www.healthcare.gov
- Additional inquiries, contact UnitedHealthcare member advocate at 877.250.8188
- Escalated issues, contact your UnitedHealthcare IFP Regional Sales Director, Andrea Kristal, andrea k olson@uhc.com

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Count on More



More for You



More for Customers



More Opportunity



Thank you

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